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DEVELOPING THE DEEPWATER HYDROCARBON POTENTIAL OF WEST AFRICA'S E&P HOTSPOT

4th

Annual

UPSTREAM

West Africa 2018

20th - 22nd June

Radisson Blu

Sea Plaza Dakar, Senegal

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FORMULA TO YOUR SUCCESS

WWW.UPSTREAMWESTAFRICA.COM

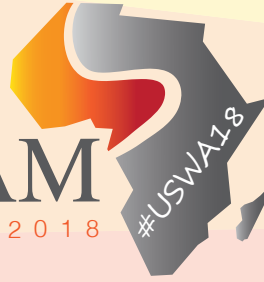
4th Annual West Africa Summit Nations



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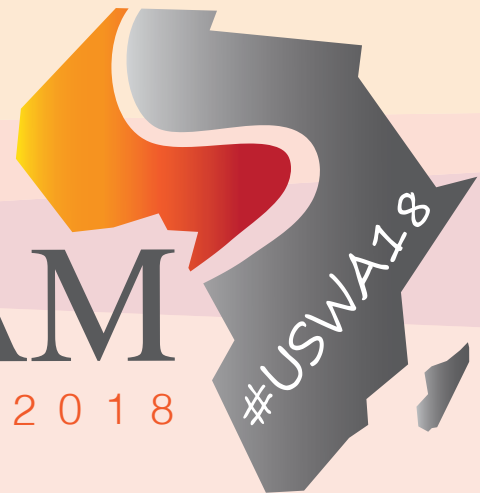


4th Annual

Annual

UPSTREAM

West Africa 2018



OUR FORMAT IS THE
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 VALE MEDIA GROUP SUMMIT FORMAT 

03

DAYS

03

PANELS

12

ONE-TO-ONE MEETINGS

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WELCOME NOTE

At Vale Media Group we focus on results

We are the B2B events company with a 100% focus on industry events in Sub Saharan Africa. When working within the African sub continent you need to work with a company that knows the market place and be confident in the opportunities we will deliver.

Experience in delivery

We have over thirty years' experience of delivering high end B2B events with a focus directly on the Oil & Energy sectors in Sub Saharan Africa. We work directly with leading Ministries, IOC's & NOC's, National Power Companies & IPP-s.

We facilitate our world class events with C-Level or equivalent decision makers and help them overcome their unique challenges by connecting them to relevant solution providers.

Industry track record

We have a solid track record in supporting our client's sales, marketing & business development efforts in Sub Saharan Africa through our series of closed door, project based, high level, Oil & Energy events.

We look forward to becoming your partner in Sub Saharan Africa.

At Vale Media Group we wish to focus on some core values which will ensure our commitment to you and to Sub Saharan Africa:

- 100% Focused on Sub Saharan Africa, it's development and it's place in the world
- 100% Focused on high end events for the Oil & Energy sectors in Sub Saharan Africa
- 100% Focused on delivering continued results for our clients and Sub Saharan Africa



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ABOUT USWA18

4th Annual Upstream West Africa Summit 2018

"Developing the Deepwater Hydrocarbon Potential of West Africa's E&P Hotspot"

In June 2018, Senegal will play host to the No.1 Annual B2B Upstream Oil & Gas event, which will bring together the senior decision makers from across the prolific West Africa region.

Since the discovery by Tullow Oil in 2007 of the Jubilee Field in Ghana, the Upstream sector has refocused its efforts to explore similar plays around the entire West and North West African coast. These efforts were rewarded with Cairn Energy's prolific discovery in 2014 followed by Kosmos' in 2015.

The West Africa region has the industry's spotlight firmly focused on further unlocking the potential of this largely underexplored region.

All Oil and Gas companies will be looking toward further developing the deepwater hydrocarbon potential of West Africa: Petrosen, BP, Kosmos Energy, Cairn Energy, FAR, Tota E&P, Premier Oil, Shell, Tullow Oil and many more.

Who should attend?

Ministries, National Oil Companies (NOCs) International Oil Companies (IOCs) Regulatory Bodies, Ministers, Presidents, Managing Directors, Regional Vice Presidents, Country Managers, General Managers, Executive Directors, Vice President of Exploration, Exploration Managers, Geology & Geophysics, Production Managers, Well Intervention, HSE Managers, Drilling Managers, Procurement & Supply Chain Professionals, Block Chairman's, Asset Managers



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PANEL DISCUSSIONS



CLOSED DOOR FORUM



NETWORKING



ONE-TO-ONE MEETINGS



KEYNOTE PRESENTATIONS

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ATW Annual
UPSTREAM
West Africa 2018 #USWA18

UPSTREAM WEST AFRICA 2018 TOPICS

The following topics will be covered at the Upstream West Africa Summit 2018:

- FPSO: The Perfect Solution for Deepwater Developments
- Exploration: G&G Technology Developments
- Near Field Exploration for Reserve Replacement
- Upstream Investment Opportunities in a Low Oil price environment
- Indigenisation of Upstream E&P - Marginal Field Development Challenges
- New Exploration Frontiers - (focus: Chad Basin)
- Managed Pressure Drilling - Unlocking the Cretaceous Potential of the West Africa Transformation Margin.
- Upstream Software Solutions for Deepwater Production
- Asset Updates - Nigeria/Cameroon/Mauritania/Senegal /Cote d'ivoire/Ghana
- Leveraging Innovative Technology to reduce Unit Costs
- Licencing Rounds • Wireless Completions
- Wind technologies for West Africa
- EPCM - Tackling Mega Projects & Non Technical Risks
- Deepwater Subsea Well Intervention
- Impact of Fiscal Terms & Contract Sanctity on attracting Upstream FDI
- Challenges to Gas Monetization in Upstream Africa
- Embedding indigenous Upstream R&D Culture

SESSION BREAKDOWN

Keynote Workshop

Contractor / Vendor / Solution provider led session. (Broad impact message to large percentage of the delegation)

IOC/NOC Keynote Presentation

End User led session presenting in front of entire delegation on Industry Hot Topic or Challenge.

IOC/NOC Roundtable / Asset Update

End User led session, split track format offering an intimate setting to take a look at E&P projects & discuss innovative solutions.

Roundtable

Contractor Vendor/Solution led session, split track format focussing on technology & solution advancements in E&P.

Keynote Panel Discussion

Panel discussion is moderated by the MC with a maximum of 5 panelists discussing specific subject matter within the full life cycle of E&P.

1-2-1 Business Meetings

Pre-determined & pre-arranged 1-2-1 business meetings focused on E&P best practices, E&P projects and business opportunities.

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WHY SIGN UP NOW?

- Secure a premier and exclusive package giving you maximum presence at the next event
- Allow us months to help you prepare for an intensive two and half days that can make a difference in your business's future
- Guaranteed place on priority meeting scheduled to ensure first choice on all delegate meetings
- First refusal on all Limited workshops, panel discussions and speaking opportunities
- Maximise your pre-event marketing - get your case studies, whitepapers and materials in front of your audience early
- Submit a wish list of delegates to ensure delegation is as relevant and targeted as possible
- Become part of the Summit Advisory Committee that shapes the content of the upcoming summit and it's attendees

WHY ATTEND?

- The leading decision makers under one roof at one time
- Be part of the discussions that shape the industry's future
- Have a platform to announce new developments to the people who matter
- Network and develop contacts that will strengthen your business
- Position your company as a genuine market leader
- Maximise your spend by targeting your needs and solutions to relevant de decision makers









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SUMMIT SCHEDULE

Day 1 Wednesday 20th June 2018 Radisson Blu Sea Plaza, Dakar, Senegal





| | | |
|---------------|---|--|
| 12:00 → 15:55 | <p>Welcome to the Upstream West Africa Summit 2018 #USWA18</p> <p>Hosted by: Vale Media Group (VMG)</p> <p>In Partnership With:</p> <p> COS PETROGAZ  Institut National du Petrole et du Gaz (INPG)</p> <p>Endorsed By:</p> <p></p> <p>ValeMediaGroup</p> <p>"Developing the Deepwater Hydrocarbon Potential of West Africa's E&P Hotspot" Registration & Greeting</p> |  |
| 16:00 → 18:00 | <p>"The UPSTREAM 20 Closed Door Forum"</p> <p>"Developing the Deepwater Hydrocarbon Potential of West Africa's E&P Hotspot"</p> <p>**Governments/Independent Oil Companies IOC/National Oil Companies NOC/Ministry Only**</p> <p>Moderated by: Aziz Fall Director, OptNet Afrique</p> |  |
| 17:45 → 17:55 | Solution Provider Walk Around & Welcome | |
| 18:00 → 19:00 | UPSTREAM AWARDS DINNER | |
| 19:00 → 22:00 | <p>UPSTREAM AWARDS DINNER</p> <p>Welcome Note Daniel Maggs, CEO, Vale Media Group (VMG)</p> <p>Opening Keynote Speech Honourable Minister Mansour Elimane Kane, Minister of Energy, Ministry of Energy Senegal</p> <p>Three Course Meal Complimentary Wine/Beer</p> <p>AWARDS CEREMONY:</p> <ul style="list-style-type: none"> * Upstream West Africa Deal of the Year * Upstream West Africa Executive of the Year * Upstream West Africa Newcomer Award * Upstream West Africa Technology Award * Upstream West Africa Partnership Award * Upstream West Africa Outstanding Contribution Award <p>Followed by Evening Cocktails & Networking Session</p> |  |

Day 2 Thursday 21st June 2018 Radisson Blu Sea Plaza, Dakar, Senegal

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|---------------|---|--|
| 07:00 → 08:45 | Breakfast | |
| 09:00 → 10:00 | USWA18 Opening Keynote Panel Discussion | |
| | Session Title: Key Success Factors for Meeting Exploration & Production Demands | |
| 10:05 → 10:45 | Keynote Presentation 1 | |
| | Session Title: Update on Senegal's Deepwater E&P Activities | |
| | Session Leader: Joseph Medou Director of Exploration & Production, PETROSEN |  |
| 10:50 → 11:30 | Keynote Presentation 2 | |
| | Session Title: Assessing FPSO's for Field Development in West Africa | |
| | Session Leader: Jahn Atle Hogberg Senior Vice President, YINSON PRODUCTION |  |
| 11:35 → 11:50 | Networking Coffee Break | |
| 11:55 → 12:35 | Meeting Slot 1 1-2-1 Business Meetings | Keynote Presentation 3 |
| | | Session Title: Update on Tortue Project: Challenges to Gas Monetization |
| | | Session Leader: BP Mauritania & Senegal (TBC) |
| 12:40 → 13:20 | Meeting Slot 2 1-2-1 Business Meetings | Keynote Presentation 4 |
| | | Session Title: FLNG: The Solution to North West Africa's Gas Resources & Energy Challenges |
| | | Session Leader: TBC |
| 13:25 → 14:25 | Networking Luncheon |  |

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|---------------|--|---|---|
| 14:30 → 15:10 | Meeting Slot 3 1-2-1 Business Meetings | Keynote Presentation 5 Session Title: Liberia's Petroleum Sector: A Multi-Pronged Approach to Local Content Session Leader: Rufus Tarnue, CEO, NOCAL |  |
| 15:15 → 15:55 | Meeting Slot 4 1-2-1 Business Meetings | Keynote Presentation 6 Session Title: Associated Gas Utilization in West Africa Session Leader: Jim Crouse, Executive Vice President, CAPSTONE TURBINE |  |
| 16:00 → 16:15 | Networking Coffee Break | | |
| 16:20 → 17:00 | Meeting Slot 5 1-2-1 Business Meetings | Keynote Presentation 7 Session Title: Deepwater Production Challenges in Frontier West Africa Session Leader: TBC | |
| 17:05 → 18:00 | Meeting Slot 6 1-2-1 Business Meetings | USWA18 Afternoon Keynote Panel Discussion Session Title: Shaping the Future of Energy in West Africa: The Role of Digitalisation Session Leader: TBC | |
| 19:00 → 22:00 | Networking & Cocktail Reception | | |

Day 3 Friday 22nd June 2018 Radisson Blu Sea Plaza, Dakar, Senegal

| | | | |
|---------------|---|--|---|
| 07:00 → 08:45 | Breakfast | | |
| 09:00 → 09:40 | Meeting Slot 7 1-2-1 Business Meetings | Keynote Presentation 8 Session Title: Current Trend in West Africa Deepwater Development with Emphasis on Nigeria Deepwater Activities Session Leader: Emanuel Enu, Executive Director, FIRST E&P |  |
| 09:45 → 10:25 | Keynote Presentation 9 Session Title: Critical Geological Insight to enhance Exploration Programs Session Leader: Mr George Liszicasz, Chairman & CEO, NXT ENERGY SERVICES | |  |
| 10:30 → 11:10 | Meeting Slot 8 1-2-1 Business Meetings | Keynote Presentation 10 Session Title: Deepwater Exploration: West Africa's Value Frontier Session Leader: Doyin Adebisi Asset Manager, OANDO ENERGY RESOURCES |  |
| 11:15 → 11:30 | Networking Coffee Break | | |
| 11:35 → 12:15 | Meeting Slot 9 1-2-1 Business Meetings | Keynote Presentation 11 Session Title: West Africa's Frontier Deepwater: Challenges & Solutions Session Leader: TBC | |
| 12:20 → 13:00 | Meeting Slot 10 1-2-1 Business Meetings | Keynote Presentation 12 Session Title: Deepwater Subsea Well Intervention - The Future Solution for West Africa's Production Ambitions Session Leader: TBC | |
| 13:05 → 14:00 | Networking Luncheon | | |
| 14:05 → 14:45 | Meeting Slot 11 1-2-1 Business Meetings | Keynote Presentation 13 Session Title: IT Solutions to Optimise Upstream Operation in West Africa Session Leader: TBC | |
| 14:50 → 15:30 | Meeting Slot 12 1-2-1 Business Meetings | Keynote Presentation 14 Session Title: Session Leader: TBC | |
| 15:35 → 16:30 | Meeting Slot 13 1-2-1 Business Meetings | USWA18 Closing Ministry of Energy Panel Discussion Session Title: How Can Companies Working in Oil & Gas Contribute to Capacity Building & the Development of West Africa Through Sustainable Local Content Policies | |
| 16:30 → 16:45 | Upstream West Africa Power Summit 2018 USWA18 USWA18 Concluding Remarks & Farewell Drinks | |  |



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